

Message Text

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PAGE 01 STATE 006090
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/BIC/OED/MEPD/WHAIMES/CF
APPROVED BY EB/OCA/CM/JJREILLY
COM/BIC/OED/MEPD/SMCONGER, DIR.
COM/BIC/OIM/RTURNER (INFO)
EUR/RPE/RBRESLER (INFO)

-----120016Z 010685 /70

P 112220Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY LISBON PRIORITY

UNCLAS STATE 006090

E.O. 11652: N/A

TAGS: BENC, PO

SUBJECT: MAJOR PROJECTS: SINES PETROCHEMICAL COMPLEX-
CHLORINE PLANT

REF: 76 LISBON 8186 AND PREVIOUS

1. GREATLY APPRECIATE EMBASSY EFFORTS ON BEHALF OF
H. K. FERGUSON ON CHLORO-ALKALI PLANT. UNFORTUNATELY,
COMPANY NOW ADVISES CORPORATE DECISION HAS BEEN MADE NOT
REPEAT NOT TO PURSUE PROJECT FURTHER, BASED ON PROBLEMS
COMPANY ANTICIPATES IN PROVIDING MARKETING ASSISTANCE

AND PAST COMMUNICATION DIFFICULTIES. FERGUSON HAS
CABLED CNP TO DECLINE INVITATION FOR FURTHER DISCUSSIONS.

2. WE HAVE DISCUSSED PROJECT OPPORTUNITY WITH ANOTHER
U.S. FIRM ALREADY INVOLVED WITH SINES COMPLEX, LITWIN,
WHICH HAS EXPRESSED TENTATIVE INTEREST. PLEASE ADVISE
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WHETHER THERE IS STILL TIME FOR U.S. COMPANY TO APPROACH
CNP. COMPANY HAS ASKED FOR CLARIFICATION OF INFO
CONTAINED PARA 2 REFTEL. HAS COMMISSION MADE PROGRESS ON
FEASIBILITY STUDIES AND WHEN WILL THEY BE AVAILABLE?

ASSUME STUDIES ARE BEING PERFORMED IN HOUSE, BUT IF NOT,
WHO IS PREPARING STUDIES? DOES "OPENING OF BIDS"

AFTER 60 DAY PERIOD MEAN THAT PROJECT WILL BE OPEN
FOR BIDDING AT THAT TIME OR HAVE BIDS ALREADY BEEN
SUBMITTED TO BE "OPEN" SOON? IF TENDERS HAVE BEEN
ISSUED AND THERE IS STILL TIME FOR FIRM TO RESPOND,
WOULD BE HELPFUL IF EMBASSY COULD GET DETAILS AND
TENDER DOCUMENTS. DOES EMBASSY KNOW WHAT COMPETITION
WILL BE AND ARE ANY OTHER U.S. FIRMS PURSUING PROJECT?

ROBINSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 11-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE006090
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/MEPD/WHAIMES/CF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770011-0024
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770161/aaaacbvq.tel
Line Count: 71
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Litigation Codes:
Litigation History:
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Message ID: be092fdb-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
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Previous Handling Restrictions: n/a
Reference: 76 LISBON 8186
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 14-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3622480
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: SINES PETROCHEMICAL COMPLEX- CHLORINE PLANT
TAGS: BENC, PO
To: LISBON
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/be092fdb-c288-dd11-92da-001cc4696bcc
Review Markings:
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